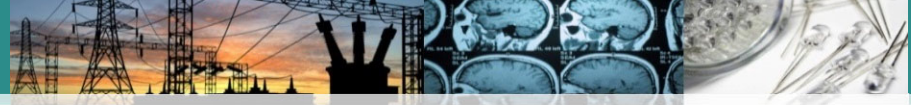




The Association of Electrical and
Medical Imaging Equipment Manufacturers



Industrial Products & Systems Q4 GR Update

Phil Squair, VP GR

December 2, 2021



Opportunity

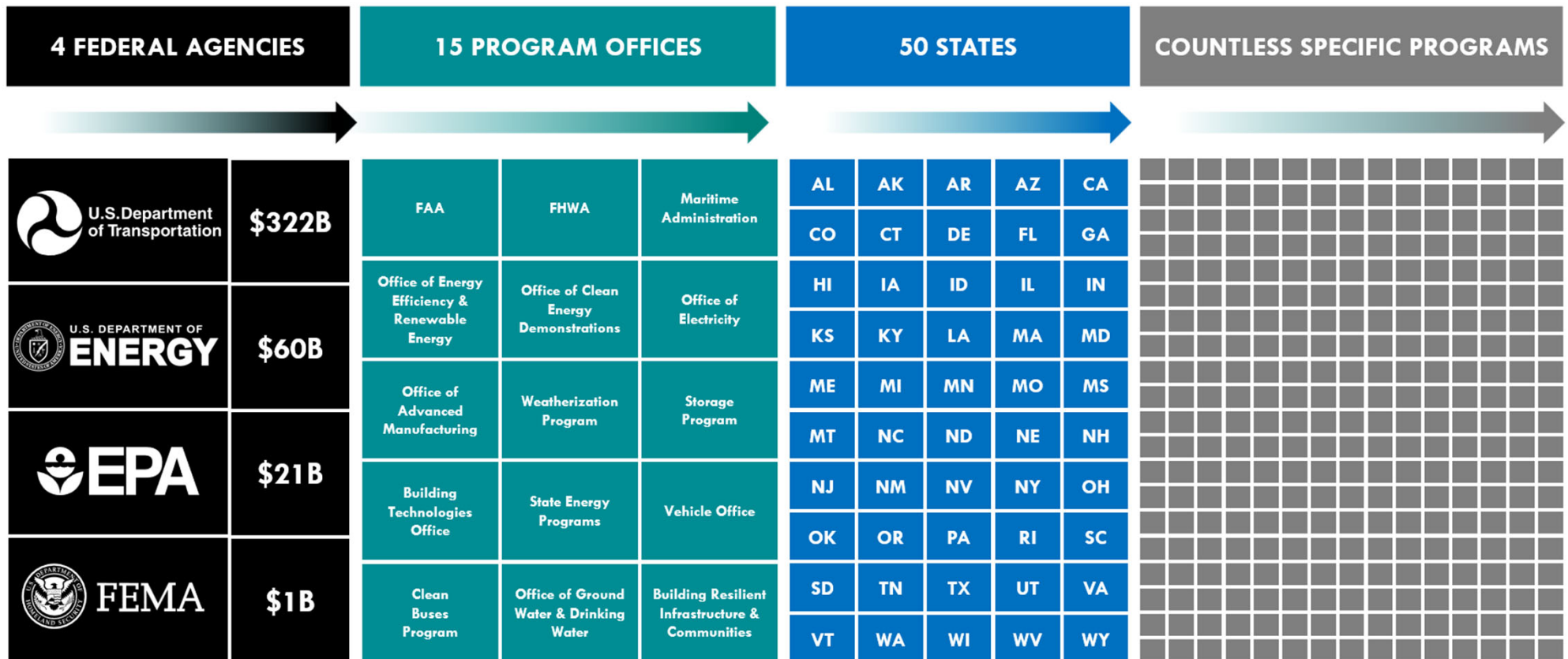
- ⚡ *Infrastructure Investment and Jobs Act* covers surface transportation, grid infrastructure and resiliency, cybersecurity, clean technology supply chains, energy efficiency, building infrastructure, smart manufacturing, transformer/motor drive system rebates, and more
- ⚡ *Build Back Better* social spending bill may include favorable tax policies incentivizing efficient construction and building upgrades, but other new or increased taxes may affect Members
- ⚡ Together, will modernize American electrical infrastructure, broadly understood, and other sectors will benefit too

\$1.2T Infrastructure Opportunity



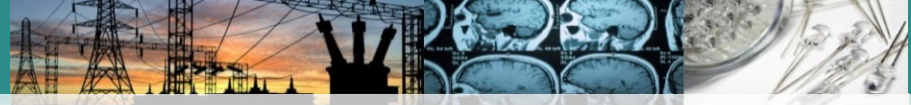
\$24B in direct funding for NEMA products; \$391B in broader spending of which NEMA products are a portion

Passage is the starting line to a complex multi-dimensional 5+ year implementation timetable



Infrastructure Investment and Jobs Act (\$400B+)

Utility Systems			Transportation		
\$13.1B grid upgrades	\$3B DER projects	\$2B energy storage projects	\$2.5B EV charging at DOT	\$400M EVs at maritime ports	\$1.4B resilient transportation systems
\$500M grid cybersecurity	\$10M transformer rebates	expedited transmission line construction	\$7.5B EV buses and ferries	\$2.275B maritime port electrification	\$20B airport electrification
Buildings Systems			Industrial Products		
\$250M energy efficient buildings	\$225M building code adoption		\$750M manufacturing facility modernization	\$10M motor and drive system rebates	
\$550M energy efficiency upgrades	\$250M energy efficiency in federal buildings		\$500M industrial facility emission reductions	\$225M energy efficiency in water facilities	



Next Steps - 2022 Legislation Implementation

- ✦ Many agencies will have a hand in implementing new provisions within their jurisdictions
 - DOE, DOT, EPA, FEMA and multiple subagencies
- ✦ NEMA needs to stay involved to make sure Members receive direct and/or indirect value
 - Mapping out agency program offices for targeted outreach
 - Building NEMA digital hub as central source of opportunities for members
 - Tracking/communicating agency announcements of funding and other opportunities
- ✦ Key Point of Contact will be new Division-Level Infrastructure Task Forces
 - Need business, GR, sales, and technical representation
 - Next week's meetings will support awareness and prioritization efforts
- ✦ NEMA-wide webinar Wednesday, December 8 at 3pm EST to introduce our campaign
 - [Register here](#)